



## **FIDELITY SOUND Co. Inc.**

1022 18th Street, N.W. (Between K and L Streets) Washington, D.C. 20036 FEderal 8-8720

J. Nelson, Sys. Cons.  
Box 1546  
Poughkeepsie, New York

Dear Mr. Nelson:

It was my privilege, some days ago, to answer your request for information about the FIDELITAPE which, I am pleased to say, represents a completely new departure in tape transcription.

Immediately upon receipt of your inquiry I sent you one of our fully illustrated brochures, describing the FIDELITAPE, with its many exclusive features, in detail.

Not having heard from you, it occurs to me that I may have left some questions unanswered. Or, perhaps, the machine - as described to you - leaves something to be desired insofar as your particular requirements are concerned.

In either event, I am writing to you again to determine, if possible, your reaction to this completely new transcriber and to ask if you have any further questions regarding its many uses and instant adaptability.

I have enclosed a postage paid return card for your convenience, and it would assist me immeasurably if you would take the time to note your comments in the space provided.

Incidentally, we are presently filling orders as soon as we receive them, and it would be our privilege to count you as one of our many valued customers.

Again, if you have any questions, or comments, please complete and return the enclosed card at your earliest opportunity.

Sincerely,

Lee Deane  
National Sales Manager

LD/rc  
Enclosure